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# **Tariff Support**

The U.S. government has paused the 25% tariff on some imports from Canada until April 2. An executive orde to enforce 25% tariffs on Canadian steel and aluminum are now in effect as of March 12.

Chatham-Kent Economic Development & Tourism Services collaborates with all levels of government and industry organizations to help businesses navigate these changes and explore strategies for maintaining resilience. If you have questions or need support, please contact us at <a href="maintain-ckent.ca">ckeds@chatham-kent.ca</a>.

**Please note:** Due to ongoing tariff updates, this webpage will be continuously monitored and updated as new information becomes available.

#### Latest News & Updates

Canada Announces Retaliatory Tariffs on \$29.8 Billion Worth of U.S. Goods - March 12, 2025

Ontario Applies 25 Per Cent Surcharge on Electricity Exports to United States | Ontario Newsroom - March 10, 2025

The United States have paused the 25% tariff on some imports from Canada until April 2 - March 7, 2025

Canada halts second retaliatory tariffs after Trump's pause - March 7, 2025

List of products from the United States subject to 25% tariffs -Updated March 4, 2025

#### Canada Tariff Finder

The <u>Canada Tariff Finder</u> helps businesses check import and export tariffs for specific goods and markets, particularly in countries with which Canada has a Free Trade Agreement (FTA).

#### This tool provides:

The Canada Tariff Finder is a collaborative initiative by BDC, EDC, and the Canadian Trade Commissioner Service of Global Affairs Canada.

## **Trade Support & Resources**

Expanding into new markets can help businesses secure new customers and revenue streams, especially in light of U.S tariff uncertainties. Consider exploring alternative trade opportunities through these resources:

- o Trade Commissioner Service (TCS) Supporting Canadian exporters through U.S tariff challenges
- Diversifying Your Exports How Canadian businesses can succeed in global markets
- BDC Support for Importers & Exporters Resources for Canadian businesses facing U.S tariffs
  - Trade Resilience Assessment Brochure.pdf
  - Weather The Storm: How to Prepare Your Business for Tariffs at the Canada U.S. Border
- Export Development Canada (EDC) Solutions to navigate the evolving global trade landscape
- <u>Tariffs & Trade Resources Economic Developers Council of Ontario</u> Supporting Ontario's communities in a changing trade landscape

#### Live Info Sessions

The following live sessions can be accessed or registered for below:

March 18, 9:00am - 10:00am â€' Addressing Canada's Productivity Crisis in Manufacturing | EMC

March 19, 12:00pm - 1:30pm â€' Strengthen your Supply Chain - Minimize Risks with Smarter Sourcing | Toronto Region Board of Trade

March 19, 8:30am - 10:00am â€' Navigating Uncertainty: The Impact of U.S. Tariffs on Ontario's Food & Beverage Industry | Food ≀ Beverage (FBO)

March 20, 9:00am â€' <u>Diversify and Grow: Indo-Pacific Insights for Canadian Startups</u> | MaRS Discovery District & Export Development Canada (EDC)

March 20, 1:00pm - 2:00pm â€' Tariffs & Trade in Focus: Understanding the Economic Landscape | BDO

March 20, 1:00pm - 2:00pm â€' Managing Supply Chain Risk in 2025 | EDC

## Ontario's Advanced Manufacturing Ecosystem

The <u>TrilliumGIS</u> database, maintained by the Trillium Network, provides comprehensive data on Ontario's manufacturing sector, including:

- Manufacturing Establishments
- Supply chain connections
- Business-to-business opportunities
- Innovation partnerships

### Support Local Directories

- Ontario Made Directory Local Products You'll Love
- Made in Canada Directory

## Funding & Financial Assistance

- <u>Canada's Employment Insurance (EI)'s Work-Sharing Program</u> The Work-Sharing is an adjustment program designed to hel employers and employees avoid layoffs when there is a temporary reduction in the normal level of business activity that is beyond the control of the employer. It provides income support to employees eligible for Employment Insurance benefits who work a temporarily reduced work while their employer recovers.
- <u>EDC Trade Impact Program</u> Export Development Canada (EDC) will offer \$5 billion in new facilities over 2 years to help exporters reach new markets for Canadian products and help companies navigate the challenges imposed by tariffs, including

losses from non-payment, currency fluctuations, lack of access to cash flows, and barriers to expansion.

- Ontario Government Funding Opportunities Financial support for businesses.
- <u>Pivot to Grow Loan</u> Business Development Canada (BDC) will offer \$500 million in new lending. BDC's Pivot to Grow program will provide financing, advice and loan deferrals to small and medium-sized businesses (SMEs) financially impacted the chill effects of potential or imposed U.S. tariffs.
- Trade Disruption Customer Support Program Farm Credit Canada (FCC) will offer \$1 billion in new lending. This program
  features access to an additional credit line of up to \$500,000 along with new term loans. FCC customers will have the option
  defer principal payments for up to 12 months on current loans.

#### Sector-Specific Support & Updates

- Manufacturing: Excellence in Manufacturing Consortium (EMC) Trade relations support for members
- Automotive: <u>APMA</u> Impact of U.S. tariffs on Canada's auto parts