

SOME INFORMATION REGARDING THE
GOURLAY PIANOS

BOOKLET NO. 4

JULY, 1906



MANUFACTURED BY
GOURLAY, WINTER & LEEMING
TORONTO



A TWO YEARS RECORD

IT is just a little over two years since the first "Goulay Piano" passed from the hands of its makers—a finished instrument. It is true their construction began about a year previous, but the "Goulay Piano" is not an instrument of mushroom growth; on the contrary, it is thorough in every detail, solid, enduring and artistic, and, as a consequence, of slow development and exceeding cost; so that though the factory is fully equipped with newest and best of labor-saving machinery, the total output to date is less than one thousand four hundred pianos.

But what a record as to patrons. Never before has a piano met with such a spontaneous and appreciative reception. Pianists, Vocalists, Teachers, Heads of Colleges, Conservatories and Schools, as well as non-professional musicians of ability and culture, have one and all welcomed the new piano, and predicted for its makers a success and a reputation that it were hardly modest to publish, even though its hope inspire our every effort.



OUR AMBITION

The ambition of Gourlay, Winter & Leeming is to manufacture a piano of such pre-eminent excellence, and to have this excellence so universally acknowledged and attested, that, in Art Circles the world over, Canada may yet be known as a leader in Piano Art.

ITS ACHIEVEMENT

In the realization of this ambition, the factory is manned with expert piano builders, under the direction of the manufacturing partners and a half score of superintendents, whose combined experience and ability outdoes their compeers in other factories. In the furtherance of this ambition, it is the policy of Gourlay, Winter & Leeming to publicly acknowledge the successes as well as the attainments and position of the chiefs of staff, to pay all workmen the very highest wages, and to provide the choicest of material, resulting in a factory *esprit du corps* that finds its outlet in making the perfection of the **Gourlay Piano** the supreme effort of every employee, as well as the pride of the executive staff.

Gowlay Pianos



Tor Eng Co.

Style 7.—Ornate Colonial Design New Grand Scale

A Piano of the above style was supplied to Government House, Ottawa, for the personal use of Lady Ruby Elliott, on the order of Her Excellency the Countess of Minto.



PARTIAL LIST OF PATRONS

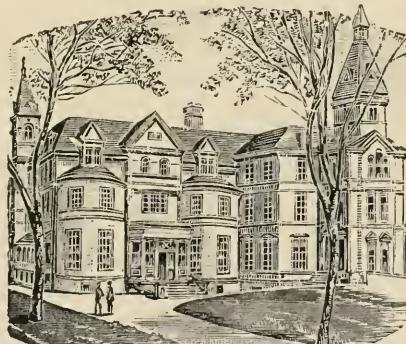
IN the list that follows are the names of several whose ideal piano has been one of the American Grands of world reputation, and who, having found in the **Gourlay Upright Piano** a deliciousness of tone quality and a touch so responsive as to more nearly approach their ideal than ever before found in a Canadian piano, have at once accorded the "Gourlay" their preference and their patronage.

In the list are the names of some customers who have been offered a cash premium if they would change their used Gourlay for a new piano of "an older maker of established reputation", as well as the names of an occasional purchaser who, though delighted with their Gourlay, have been urged by such makers to change their used upright for a new Grand on payment of a nominal difference, so great is the desire of the older makers to have a used Gourlay in their warerooms for comparison or other purposes.

BALDUR, MAN.....	Robt. Aitken.
BEAR CREEK, MAN.....	A. W. Pollock.
BEAUSEJOUR, MAN.....	S. Turner.
BOISSEVAIN, MAN.....	A. E. Campbell.
BRANDON, MAN.....	Mrs. Emma Coldrick. Thos. McKenzie. L. A. Race. J. B. Wilson. N. Wolverton. A. F. Thornborough. F. Benest.
CARMAN, MAN.....	Wilson E. Wales. A. E. Robertson. R. McKinney. W. J. Anger.
CYPRESS RIVER, MAN.....	Mrs. R. C. Pollock.
DARLINGFORD, MAN.....	Coleman Bros.
DUNALLEN, MAN.....	D. H. Thomas.
ELM CREEK, MAN.....	Geo. Allward.
EMERSON STATION, MAN.....	Dr. Maxwell Wallace.

Gourlay Pianos

FRANKLIN, MAN.....	W. Morris.
GLADSTONE, MAN.....	G. P. Minaker.
HAMIOTA, MAN.....	Thos. Colbeck.
KELLOE STATION, MAN.....	C. F. Nixon.
KILLARNEY, MAN.....	C. E. Marquis.
LA RIVIERE, MAN.....	Geo. Spearman.
MINNEDOSA, MAN.....	Paul E. McElmoyle.
MIAMI, MAN.....	Chas. F. Collins.
MORDEN, MAN.....	Miss M. Burnett.
	Howard Patchell.
	Jas. A. Scott.
	Geo. Cochrane.
MC GREGOR, MAN.....	Rev. A. Chisholm.
NAPINKA, MAN.....	A. E. Slater.
NEEPAWA, MAN.....	Mrs. J. B. Govenlock.
	Mrs. B. Young.
NINGA, MAN.....	W. J. Manning.
	E. W. Acaster.



HALIFAX LADIES' COLLEGE AND CONSERVATORY OF MUSIC.
This College purchased at different intervals four Gourlay Pianos, exchanging other instruments by well-known makers.

OAK RIVER, MAN.....	F. M. Chapman.
OAKVILLE, MAN.....	Wm. Miller.
PETTIPIECE, MAN.....	W. V. Anderson.
PILOT MOUND, MAN.....	Rev. R. H. Fotheringham.
ROLAND, MAN.....	Ferrier La Leleer.
	A. Allison.
	Jos. Sparling.
	Mrs. S. T. Tyndale.
ROSSBURN, MAN.....	Frank Leslie.
	Jos. Peden.
	Jas. Young.
	Donald Sinclair.
	Jos. Stitt.
SHOAL LAKE, MAN.....	Frank Simpson.
	W. H. Speer.

Gouffay Pianos

SOURIS, MAN.....	S. S. Smith.
SWAN LAKE, MAN.....	Mrs. M. J. Macklin.
TREHERNE, MAN.....	J. S. MacEwing.
VIRDEN, MAN.....	A. T. Murray.
WAWANESA, MAN.....	Church of England.
WAPELLA, MAN.....	Miss C. M. Bishop.
WEST SELKIRK, MAN.....	Jno. Burke.
WINKLER, MAN.....	W. Shantz
WINNIPEG, MAN.....	W. Purvis.
	J. A. Klassen.
	W. Aldridge.
	Clef Club.
	W. Dichmont.
	Geo. S. Dingle.
	Geo. Kellem.
	J. C. Kyle.
	Geo. Snider.
	Frank Hotchkiss Osborne.
	G. R. M. Adams.
	Mrs. A. E. Clark.
	Mrs. Frank Morris.
	Arthur Brown.
	D. N. F. Nichols.
	Jas. W. Matthews.
	H. L. Winter.
	Mrs. W. Sanford Evans.
	W. J. Mantle.
	Rhys Thomas.
	Jas. Goard.
	H. G. Astell.
	R. J. Upton.
	Miss Edna Sutherland.
	R. W. Winfield.
	G. A. Fraser.
	Miss Maud Howden.
	B. A. Parson.
	Miss E. Roller.
	R. J. Lydiatt.
	C. W. Jackson.
	Albert Dalziel.
	Godfrey Parker.
	Young Men's Club,
	Grace Church.
	Lewis Jordan.
	Lionel D. Beard.
	Jno. Y. Wells.
	M. E. Nichol.
	Hugh N. Baird.
	W. A. Farmer.
	J. D. Suffield.
	C. W. Hanscombe.
	S. H. Matheson.
	R. W. Showell.
	A. J. Brenton.

Gowlay Pianos

WINNIPEG, MAN. (Continued).	J. A. Nelson. J. F. W. Pierpoint. All Saints Church. J. J. Meldrum. H. G. Driskel. H. Mulholland. Mrs. Win. Cross. Miss L. M. Bullis. W. Mock. Jas. McLean. J. C. Allardyce. J. E. Gaudin. Mrs. May Tuson. H. B. Rugh.
ABERNETHY, SASK.....	J. Stueck.
ARCOLA, SASK.....	V. W. Cousineau.
BALCARRES, SASK.....	J. W. Devitt.
BATTLEFORD, SASK.....	Mrs. D. C. Clink. R. S. Speer. Geo. Truscott. Mrs. Lucy Ward. F. J. Bradley. Capt. R. R. Lauder. Foresters Bldg. Trusts Co., Ltd.
BLADWORTH, SASK.....	R. J. Coulter. J. J. Crottie. E. J. Dobson.
BRESAYLOR, SASK.....	J. F. Johnson. Rev. D. D. Macdonald Alex. Taylor.
CARIEVALE, SASK.....	E. J. Coade.
CARON, SASK.....	J. H. Dickinson.
CONDIE, SASK.....	Rev. Wm. Simpson.
DUNDURN, SASK.....	J. Allan.
ELLISBORO, SASK.....	G. Percy Oliver.
ESTEVAN, SASK.....	Dr. D. R. Davies. H. W. Scott. Miss A. M. Davidson.
FILLMORE, SASK.....	Rev. W. T. McKenzie.
FILE HILLS, SASK.....	J. W. Collins. R. W. Hodgson.
FLEMING, SASK.....	B. B. Gilbart.
FROBISHER, SASK.....	A. Littlejohn.
GRENFELL, SASK.....	St. Michael's Church.
INDIAN HEAD, SASK.....	Wm. Jones Davies.
KINISTINO, SASK.....	Samuel J. Lyle. Mrs. R. J. Hunter.
LANGENBURG, SASK.....	Mrs. P. Burton. E. C. Kallass.
LEBRET, SASK.....	Industrial School.
LEMBERG, SASK.....	W. T. Campbell. A. W. Walker. Thos. M. Bee.
MACOUN, SASK.....	Mrs. C. H. Arnold.
MAPLE CREEK, SASK.....	C. E. Brown.

Gowlay Pianos

MILESTONE, SASK.....	John R. Bunn.
MOOSE JAW, SASK.....	W. S. Baxter.
	W. E. Fisher.
	Elisha Colebank.
	Mrs. Florence A. Kent.
	Methodist Church.
	O. B. Fysh.
	H. G. Smith.
	N. J. Porter.
	E. L. Tomlinson.
	W. R. Cross.
	A. W. Keith.
	R. A. Porter.
	J. A. Irwin.
	Richard West.
	R. Loney.
	Mrs. Emily Cathcart.
McTAGGART, SASK.....	Mrs. M. H. Siegrist.
NUTANA, SASK.....	Wm. Hoge.
OXBOW, SASK.....	Chas. Nivens.
	Miss A. Noble.
	J. W. A. Noble.
	Miss Ethel Shipman.
PRINCE ALBERT, SASK.....	J. E. Sinclair.
REGINA, SASK.....	C. M. Johnson.
	Wright Bros.
	Miss E. J. Conlin.
	H. Armstrong.
SALTCOATS, SASK.....	Wm. Longworthy.
	T. McNutt.
	A. J. Bull.
	J. Cadden, Jr.
	J. Cadden, Sr.
	C. F. Hillman.
SASKATOON, SASK.....	H. W. Ault.
	Mrs. Jennie E. Acheson.
	Felix McManus.
	W. B. Gougeou.
	A. D. Woods.
	W. A. Cowen.
STOCKHOLM, SASK.....	W. A. Lamont.
WAUCHOPE, SASK.....	Jno. Benson.
	W. Dorset.
WHITEWOOD, SASK.....	Rev. J. E. Murrell-Wright.
YELLOW GRASS, SASK.....	Mrs. E. J. Rose.
BOWDEN, ALTA.....	F. S. Grimby.
CALGARY, ALTA.....	H. E. Shenfield.
	C. Becker.
	Miss Clark.
	E. D. Crandell.
	Mrs. A. B. Jardine.
	Mrs. Geo. Bolton.
	H. N. Sereth.
CARDSTON, ALTA.....	F. A. Rose.

Gourlay Pianos

CARDSTON, ALTA. (Continued).	Andrew Archibald. David H. Elton. W. M. Wolsey. Robt. Ibey. Mrs. S. Follett. Jos. A. Layton. J. T. Brown. Jos. Kearl. D. E. Harris, Jr. D. A. Wilcox. Frank Layne. Milton H. Woolf. J. A. Green. J. W. Wooster.
CLARESHOLM, ALTA.....	
COLEMAN, ALTA.....	Marshall Laird.
DUHAMEL, ALTA.....	E. D. De Frain.



KINGSTHORPE COLLEGE, HAMILTON.

Mrs. Brouse and Mrs. Kitchen, Principals, write: "Gourlay Pianos have been in use in Kingsthorpe for two years, and have given great satisfaction, having a full, rich tone, fine action, and fine appearance."

DE WINTON, ALTA.....	W. R. McDonald.
EDMONTON, ALTA.....	N. Genereux. R. G. Bedlington. Alberta College.
	Percy S. Hook. C. R. Filtness. Geo. S. Gamble.
	Mrs. E. L. Watts. E. E. Cole.
FORT SASKATCHEWAN, ALTA.	J. B. Adamson.
LETHBRIDGE, ALTA.....	J. A. Virtue. Mrs. Phoebe Mercer.
MACLEOD, ALTA.....	Geo. Skelding. Mrs. C. M. Casey.

Goulday Pianos

MACLEOD, ALTA. (Continued)	J. W. Jones.
MAGRATH, ALTA.....	E. Jensen.
MEDICINE HAT, ALTA.....	C. S. Pingle.
MORINVILLE, ALTA.....	E. R. D. Porter.
OLDS, ALTA.....	W. Pepin.
PENHOLD, ALTA.....	Mrs. Geo. F. Scott.
PINCHER CREEK, ALTA.....	Robt. B. Campbell.
RAYMOND, ALTA.....	Geo. Fleming.
RED DEER, ALTA.....	Rev. R. West.
SADDLE LAKE, ALTA.....	W. A. Ross.
STETTLER, ALTA.....	Convent, Daughters of Jesus.
STRATHCONA, ALTA.....	M. T. Owen.
THREE HILLS.....	Jas. Rodeback.
INNISFAIL, ALTA.....	Mrs. Rose Stuart.
RIVIERE QUI BARRE, ALTA....	Dr. E. H. Denovan.
VEGREVILLE, ALTA.....	M. J. Manning.
WETASKIWIN, ALTA	Mrs. A. R. Stent.
CRANBROOK, B.C.....	J. E. Bower.
ENDERBY, B.C.....	M. A. Dearinger.
FERNIE, B.C.....	C. D. Stone.
HANEY, B.C.....	Jno. W. Reeves.
KASLO, B.C.....	J. E. Wright.
NANAIMO, B.C.....	J. W. Carroll.
NELSON, B.C.....	E. A. Hargreaves.
NEW WESTMINSTER, B.C.	W. H. McCallum.
NORTH BEND, B.C.....	Miss Myrtle S. Bell.
SANDON, B.C.....	E. Harrison.
TROUT LAKE, B.C.....	C. E. Leake.
VANCOUVER, B.C.....	Mrs. R. M. Barber.
VERNON, B.C.....	Wm. H. Woods.
BARKLY EAST, SOUTH AFRICA.	David Sinclair.
HAMAMATSU, JAPAN.....	Jos. Poirier.
	A. M. Thompson.
	Dr. H. G. Hoare.
	L. W. Patmore.
	F. Pyman.
	Mrs. A. Eckstein.
	Miss M. McHale.
	F. J. Watson.
	Rev. Wm. Reid.
	Miss M. English.
	R. Hendricks.
	Jas. Miller Brown.
	R. A. Weir.
	Rev. A. J. Brace.
	J. Brown.
	W. W. Fallows.
	Mrs. F. Murray.
	J. Parisian.
	Rev. J. H. Madill.
	Rev. A. J. MacGillivray.
	A. Bridgeman.
	R. C. Lloyd.
	Rev. R. C. Armstrong.



Goulay Pianos

WEI HWEI FU, CHINA.....	Miss Isabel McIntosh.
DETROIT, MICH.....	Miss Minnie S. Terry.
NEW YORK, N.Y.....	Mrs. J. Mally.
NIAGARA FALLS, N.Y.....	Miss Jean Mingay.
NASSAU, BAHAMAS.....	Trinity Methodist Church.
AILS A CRAIG, ONT.....	W. A. Harris.
ALVINSTON, ONT.....	Mrs. T. Falladown.
ALLANDALE, ONT.....	Alf. Hopkins.
	Mrs. Dalton.
	W. D. James.
	C. R. D. Mallory.
	L. R. Trevelyn.
	Edward Shear.
ALLISTON, ONT.....	J. H. McMoran.
AURORA, ONT.....	J. N. McDonald
AMHERSTBURG, ONT.....	C. W. Thompson.
ANCASTER, ONT.....	Miss Emma Norman.
ARNPRIOR, ONT.....	E. M. Bush.
AYR, ONT.....	Miss J. H. Johnson.
BALA, ONT.....	F. C. Shaver.
BALTIMORE, ONT.....	Rev. J. E. Russ.
BARRIE, ONT.....	W. M. Clarke.
BEAMSVILLE, ONT.....	C. K. Norton.
BEAUMARIS, ONT.....	Miss M. Burgess.
BEDFORD PARK, ONT.....	Mrs. J. F. Fraser.
BENSFORT, ONT.....	A. E. Warmington.
BELLEVILLE, ONT.....	J. J. Brown.
BERLIN, ONT.....	Mrs. Jean Mingay.
BLAIR, ONT.....	Mrs. Eliz. C. Fox.
BLADWORTH, ONT.....	Horace Prowse.
BLIND RIVER, ONT.....	J. A. Stewart.
BLUEVALE, ONT.....	Jno. Moncrief.
BOWMANVILLE, ONT.....	Mrs. S. J. Biscomb.
BRACEBRIDGE, ONT.....	Miss M. Euler.
BRAMPTON, ONT.....	Dr. H. F. Pearson.
BRANTFORD, ONT.....	Mrs. J. Rice.
	Chas. P. Zuelsdorf.
	Miss Betzner.
	Mrs. D. A. Bean.
	Miss Jessie Kaempf.
	Geo. Landreth.
	J. F. Johnston.
	H. Peters.
	A. Patterson.
	A. James.
	Miss Eva J. Luttrell.
	Mrs. C. McGill.
	G. W. Ecclestone.
	Mrs. C. A. Irvine.
	D. L. Mitchell.
	Albert Foster.
	Oswald Morris.
	Geo. C. White.
	Miss Emily Van Sickie.

Gowlay Pianos

BRANTFORD, ONT. (Continued)	Rev. F. J. Maxwell. H. J. Smith. Miss D. McCormack. Fred. Buck. W. A. Hossie. M. M. Doherty. W. E. Brough. Rev. J. G. Rodger. Wm. Toase. Miss A. Heenan. Miss M. McKanna.
BROCKVILLE, ONT.....	Rev. J. Bailey.
BURK'S FALLS, ONT.....	E. J. Harcourt.
CALEDON EAST, ONT.....	Jas. A. Black.
CAMPBELLFORD, ONT.....	Miss Jean Ripley.
CAMLACHIE, ONT.....	Miss M. Anderson.
CAYUGA, ONT.....	Daniel Becker.
CHATHAM, ONT.....	Mrs. J. D. Hazlett.
CHESLEY, ONT.....	Mrs. A. Boyes.
CHIPPAWA, ONT.....	Geo. Farquhar.
CHURCHILL, ONT.....	Henry Holgate
CLINTON, ONT.....	J. C. Jewell.
COBOURG, ONT.....	Mrs. S. E. Bonbright.
COLBORNE, ONT.....	Ralph Rutherford.
COLDWATER, ONT.....	Mrs. B. Beresford.
COLINVILLE, ONT.....	Walter Beatty.
COLPOYS BAY, ONT.....	Richard Chapple.
COLLINGWOOD, ONT.....	James Cruikshank.
CORNWALL, ONT.....	Rev. W. S. Daniels.
CROWLAND, ONT.....	F. J. White.
DANFORTH, ONT.....	C. A. Lount.
DAVISVILLE, ONT.....	H. L. Pratt.
DEPOT HARBOR, ONT.....	Mrs. Emma Heron.
DESERONTO, ONT.....	Miss Gertrude Robinson.
DELHI, ONT.....	Henry Lawrence.
DIXIE, ONT.....	Mrs. S. M. Campbell.
DOBBINTON, ONT.....	B. L. Detlor.
DORSET, ONT.....	Mrs. C. Stoddard.
DOWNVIEW, ONT.....	W. G. Watson.
DUNGANNON, ONT.....	Mrs. Jno. Crawford.
DRAYTON, ONT.....	Jos. Cassidy.
DUNNVILLE, ONT.....	M. A. Ramsay.
EGLINTON, ONT.....	R. Henderson.
ELMIRA, ONT.....	Dr. E. Flath.
ELDERSLEY, ONT.....	Harry Coram.
	C. H. Stevenson.
	Aaron Walton.
	Rev. J. W. McNamara.
	Mrs. Maggie Kearns.
	Albert Bryce.
	J. J. Gartshore.
	Chas. W. Pritchard.
	Simon Ratz.
	W. Poole.

Gourlay Pianos

EMBRO, ONT.....	Peter Smith. Presbyterian Church.
ESSEX, ONT.....	Wm. Phillips.
FENWICK, ONT.....	Rev. P. Reith.
FIELDS CROSSING, ONT.....	Mrs. W. H. Fields.
FORMOSA, ONT.....	Anthony Schnurr.
FORT WILLIAM, ONT.....	Mrs. Dr. A. D. Stewart.
FREELTON, ONT.....	Dr. Jas. McQueen.
FRUITLAND, ONT.....	J. W. Hewitson. Jno. King. J. F. Cowell.
FLEETWOOD, ONT.....	Jacob Hart.
GALT, ONT	Dr. Wardlaw. Jno. Adamson. W. G. Bernhardt.



WESTBOURNE LADIES' COLLEGE, TORONTO.
The entire equipment of this College have been Gourlay Pianos, Westbourne being
one of the earliest Gourlay patrons.

GALT, ONT. (Continued).....	J. R. Cavers. Robt. Cranston. Mrs. Edwards. W. A. Hunter. Jas. Johnson. W. K. Trapp.
GANANOQUE, ONT.....	Fred. Arthur.
GLEN ALLEN, ONT.....	Rev. F. J. Kaye.
GEORGETOWN, ONT.....	J. M. Buck. J. W. Kennedy. W. McLeod.
GLENCOE, ONT.....	L. M. McWhinney.
GLEN WILLIAMS, ONT.....	Jos. A. Owens.
GOLDSTONE, ONT.....	T. J. Gross.
GODERICH, ONT.....	Miss Elsie Million.

Gowlay Pianos

GODERICH, ONT. (Continued).	Dr. W. F. Gallow. P. J. McEwan. Robt. Elliott.
GRAVENHURST, ONT.....	J. C. Anderson. B. R. Mowry & Son. Mrs. Jas. Scott. W. W. Thomson.
GRAFTON STATION, ONT.....	W. Winter.
GREENBANK, ONT.....	W. M. Real.
GRIMSBY, ONT.....	Newton Cossett.
GUELPH, ONT.....	E. J. O'Neill. Miss Madge Douglass. Mrs. W. Leader. Mrs. J. Ohlman. W. R. Root. Wm. McLeod. Mrs. B. Burrows. L. W. McKenzie.
HAGERMAN, ONT.....	Jno. Couperthwaite.
HANOVER, ONT.....	Henry Pépler.
HARRISTON, ONT.....	Jno. Hawke Wilson.
HARROWSMITH, ONT.....	Dr. A. Lockhart. Rev. W. Service.
HAWKESTONE, ONT.....	H. A. Adams.
HAMILTON, ONT.....	P. H. Alexander. W. C. Armstrong. Howard Burn. C. W. Bell. Mrs. Geo. Brant. Thos. Colbeck. Miss E. J. Cox. Jno. Carr. J. Drescher. Walter Graham. T. B. Hampson. Miss S. Harris. E. T. Haines. Jas. Irwin. J. H. Kay. Kingsthorpe College. Miss B. Lowe.
	Norman McDonald. Miss H. McGill. Alf. McNeill. Mrs. A. S. McCollum. Miss A. J. McNair. Rev. A. McLaren. Sam. R. Martin. Mrs. M. A. Morden. Miss C. E. Morris. Thos. Martin. T. J. Martin. W. McQueen. Mrs. K. Oaten.



Gouffay Pianos

HAMILTON, ONT. (Continued)	C. J. Partridge. E. Pearce. Mrs. Jno. Richards. D. Robinson. Miss I. Roblin. D. J. Scott. W. A. Schofield. H. E. J. Vernon. Wm. White. A. Zimmerman. Mrs. M. A. Pigott. David C. Smith. Misses N. & A. Horning. Miss A. S. Howell. B. J. Arthurs. Chas. Kidner. H. Hull. Eric Wilson. Robt. Wilson. Chas. Blatchford. Frank L. Grice. Miss Amy Doran. A. M. Brodie. Wm. J. Meehan. C. E. Fisher. A. F. Johnstone. Thos. Denbury. W. J. Furneaux. Jno. Wright. Rev. R. Whiting. J. S. Baker. Jno. Murphy. A. G. Parry. Dr. J. A. Mallory. Mrs. Geo. Brown. Alex. Leach. R. M. Mortimer. John C. Hostetter. Geo. W. Deeks. Rev Thos. Nixon. C. T. Lally. R. J. Evans. W. Fretz. W. Gallagher. E. P. Dunn. Mrs. May Buchanan. Jos. Hagen. Mrs. John Gilfillan. Thos. Gibson. Rev. Don W. S. Urquhart. Miss S. I. Fry. Chas. E. Massey. E. Todd. Rev. D. N. McCamus. Thos. Agar.
HESPELER, ONT.....	Jno. Murphy.
HILLSBURG, ONT.....	A. G. Parry.
HILLSDALE, ONT.....	Dr. J. A. Mallory.
HOLLY, ONT.....	Mrs. Geo. Brown.
HONEYWOOD, ONT.....	Alex. Leach.
HOMER.....	R. M. Mortimer.
HUMBERSTON, ONT.....	John C. Hostetter.
HYDE PARK, ONT.....	Geo. W. Deeks.
INGERSOLL, ONT.....	Rev Thos. Nixon.
JARVIS, ONT.....	C. T. Lally.
JORDAN.....	R. J. Evans.
KEARNEY, ONT.....	W. Fretz.
KALADAR.....	W. Gallagher.
KEMPTVILLE, ONT.....	E. P. Dunn.
KIRKTON, ONT.....	Mrs. May Buchanan.
KENORA, ONT.....	Jos. Hagen.
KIPPEN.....	Mrs. John Gilfillan.
KURTSVILLE, ONT.....	Thos. Gibson.
LEAMINGTON, ONT.....	Rev. Don W. S. Urquhart.
LEFROY, ONT.....	Miss S. I. Fry.
LISTOWEL, ONT.....	Chas. E. Massey.
LONDON, ONT.....	E. Todd.
	Rev. D. N. McCamus.
	Thos. Agar.

Gowlay Pianos

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LUCAN, ONT.....	
MCNAB, ONT.....	
MEAFORD, ONT.....	
MADOC, ONT.....	
MIDLAND, ONT.....	
MICHELL, ONT.....	
MILFORD, ONT.....	
MIMICO, ONT.....	
MINETTS, ONT.....	
MOUNT DENNIS, ONT.....	
MOUNT VERNON, ONT.....	
MOUNT PLEASANT, ONT.....	
NANTICOKE, ONT.....	
NEW LISKEARD, ONT.....	
NEW HAMBURG, ONT.....	
NIAGARA FALLS, ONT.....	
NIAGARA-ON-THE-LAKE, ONT.....	
NORTH BAY, ONT.....	
NORWICH, ONT.....	
NORWOOD, ONT.....	
OAKVILLE, ONT.....	
ODESSA, ONT.....	
ONONDAGO, ONT.....	
OMEMEE, ONT.....	
ORANGEVILLE, ONT.....	
ORILLIA, ONT.....	
OSHAWA, ONT.....	
OSPRINGE.....	

Gowlay Pianos

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PAISLEY, ONT.....	Rev. C. W. Cosens. Andrew Cormack.
PARIS, ONT.....	W. E. Telfer. Jno. Carnie. W. N. Bell.
PARRY SOUND, ONT.....	Sheriff S. Armstrong. R. A. Ferris. W. J. McLean. Alf. Robinson. A. J. Whitby. Rev. J. Reith. J. M. Hollister. Wm. Pratt. Mrs. Jas. Scott. J. A. Aylmer. R. Goodenough. Miss Alice H. Roger. Thos. R. White. W. G. McLellan. Jno. J. McKenzie. Jno. Cope. W. Hanna.
PETERBORO, ONT.....	Capt. J. W. Norcross. Walter Binmore. F. Scott. Miss Greenshields. Herbert Davis. Dr. M. S. Hawkins. Miss L. Perrin. Mrs. Agnes R. Schumacker. Geo. Jackson. Mr. Jeffrey (Courtice & Jeffrey)
PICTON, ONT.....	H. W. Stickney.
POINT EDWARD, ONT.....	B. Love.
PORT CARLING, ONT.....	Mrs. E. Bricker. Peter Bernhardt. Geo. Clare, M.P.
PORT COLBORNE, ONT.....	Rev. C. W. Cosens.
PORT DALHOUSIE, ONT.....	W. H. Kress. Mrs. S. Martin. R. S. Pollard. Geo. Pattison, M.P.P.
PORT HOPE, ONT.....	W. H. Roergen.
PORT PERRY, ONT.....	
PORT RYERSE.....	
PORT SANDFIELD, ONT.....	
PRESTON, ONT.....	

Goulay Pianos

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STRATFORD, ONT.....	W. J. Driver.
STRATIICONA, ONT.....	W. Jas. Mayell.
STREETSVILLE, ONT.....	Mrs. E. B. O'Brien.
STURGEON FALLS, ONT.....	H. Lewis.
SUTTON WEST.....	F. H. Laidman.
SWANSEA, ONT.....	J. R. Marshall.
THAMESVILLE, ONT.....	Albert Little.
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	J. W. Glass.
	Miss A. E. Hodgetts.
	Mrs. A. M. Smith.
	Howard Newman.
	Mrs. Geo. Newman.
	H. D. Phipps.
	Edward C. Young.
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	D. Maxwell.
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THOROLD, ONT.....	Miss Eynon.
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Gourlay Pianos

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R. L. Defries.
Miss A. Dawson.
J. D. Russell Duncan.
H. W. Davison.
H. Elgie.
R. Y. Eaton.
Mrs. Chas. Edwards.
Chas. E. Eggett.
Rev. J. R. Fasken.
Miss Mary Forbes.
Miss M. C. Fitzgibbon, Mus. Bac.
Jno. A. Fleming.
A. H. Forster.
Mrs. W. J. Fulton.
Mrs. E. Furby.
Jos. H. Follett.
E. E. Fligg.
Mrs. E. E. Farley.
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Mrs. J. Fry.
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Mrs. Frank Fisk.
Mrs. M. Gardiner.
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Several of the first Gourlay Pianos manufactured have been in constant use in this College. After this experience Mrs. Geo. Dickson, Lady Principal, writes: "They have been entirely satisfactory. . . . It is a matter of congratulation for Canadians that so excellent a piano is being manufactured in their own country."



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J. J. Gartshore.
Mrs. M. Gullett.
Joseph Hagen.
W. T. Harris.
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Douglas Hallam.
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Miss M. A. Jamieson.
Miss M. Johnson.
Miss Frances Johnson.
Rev. C. O. Johnston.
Mrs. T. J. Jermyn.
Albert Kelley.
Mrs. R. Kivilay.
Miss A. A. Laughton.
Mrs. J. Lindsay.
Donald Levack.
J. Levack.
W. E. Lemon.
Mrs. M. Lewis.
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H. Levetus.
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R. W. Magee.
Percy S. Martin.
T. R. Merritt.
Alfred Mitchell.
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A. L. Merrill.
Miss Maud Matthews.
Miss M. A. Metcalfe.
Jos. Meyer.
H. H. Miller.
Mrs. A. Minister.
Mrs. W. J. Mitchell.
Mrs. C. Morrow.
Miss Murray.
Mrs. Meyers.
Mrs. M. Mortimore.
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Melville Nixon.
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Miss Agnes Ryan.
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F. Ryan.
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W. J. Trimble.
Audley Veitch.
W. H. Van Winckel.
Raymond Walker.
Raymond Walker, Jr.
Miss Lois Winlow.
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EAST TORONTO.	
UNIONVILLE, ONT.	
VALETTA, ONT.	
VITTORIA, ONT.	
VROOMARTIN.	
WALKERVILLE, ONT.	
WANSTEAD.	
WATERLOO, ONT.	
WARNER, ONT.	
WESTON, ONT.	
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WILLISGROFT, ONT.....	D. Fife.
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CAMPBELLTON, N.B.....	Rev. J. L. Alexander.
BLACKVILLE, N.B.....	David Hobbs.
BRISTOL, N.B.....	R. J. Abbs.
BROCKWAY, N.B.....	Mrs. F. C. Thorne (Née Miss M. J. Ramsay).
CANTERBURY STATION, N.B.....	Madame Veuve Celesti Ledoux.
CHATHAM, N.B.....	B. Rassicob.
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FARMERSTON, N.B.....	Dr. Wright.
FLORENCEVILLE, N.B.....	Mrs. Jno. Sullivan.
FAIRVILLE, N.B.....	Jas. Davis.
FREDERICTON, N.B.....	Mrs. Wm. G. Grant.
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	Mrs. Gordon Grant.
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Goultay Pianos

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GRAND FALLS, N.B.	Geo. W. Sweezey.
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MILLTOWN, N.B.	Orin Morrison. Mrs. P. Eagan. D. K. Harmon. Miss Ellen Eagan. Robt. Bell.
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WOODSTOCK, N.B.	W. E. Berryman.
SACKVILLE, N.B.	Thompson McNeill.
AMHERST, N.S.	Alex. Murray.
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WALLACE, N.S.	Robt. Davis.
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TRURO, N.S.	D. J. Scott.
WINDSOR, N.S.	Wm. Curry.
	Wm. Verner.
	David De Gardins.
	S. Campbell.
	Mrs. Blackader.
	Edgar Kaulbach.
	Mrs. K. M. Cartwright.
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	Liverpool Opera House.
	J. H. Potter.
	Fred L. Shaffner.
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	A. Merry.
	Miss Pearl M. Kerr.
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	Wm. E. Kearns.
	F. E. Copp.
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Gourlay Pianos



An Art Gourlay
Design Louis XIV.



GOURLAY PIANOS *in ART CASES*

IT is but fitting that **Gourlay Pianos**, representing "the highest type of Canadian piano-building," should be manufactured in Art Cases, designed and decorated in the pure style of the different art periods of the seventeenth, eighteenth and nineteenth centuries.

In each design the style of the period represented is carried out with absolute fidelity, and the effect is exquisite. Every scroll, every carved figure, every painted panel or marqueterie decoration is authentic.

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Messrs. Gourlay, Winter & Leeming manufacture piano cases to accord with the prevailing furnishings and decorations of the room in which they are to be placed. The artistic effect is thus heightened and intensified, and room and piano help make each other all the more beautiful.

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OF THE



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The above Trade Mark appears on every GOURLAY PIANO, and indicates that in every detail of Construction as well as in durability and in perfection of mechanical and tonal qualities, the piano in question is an exponent of the highest obtainable excellence in the art of Piano building and as such is endorsed and guaranteed by

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Style 5. Design, Florentine

In Mahogany and Figured Walnut \$425

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Style 15. Design, Etruscan

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PIANOS MANUFACTURED TO ORDER IN ANY STYLE OF ART FROM ARCHITECT'S DESIGNS WHEN SO DESIRED

DESCRIPTION

Style 35

IN MAHOGANY OR
FIGURED WALNUT

*Empress
Design*

Case Double veneered inside and out.

The refined carvings on front frame trusses and pilasters are all hand chisel work, and not stucco or pressed work or machine carvings.

All mouldings solid to match finish of case.

Automatic rolling fall and full length music desk.

Continuous hinges on top and fall board.

Hinges and pedals plated and polished.

Bottom made tight to exclude mice.

Keys ivory and ebony of best quality.

Size Height, 4 ft. 7 in.; Width, 5 ft. 1½ in.; Depth, 2 ft. 2½ in.

Scale New cabinet grand scale, 7½ octaves, over-strung, three strings to each note except in wound bass strings.

Extra strong bronzed metal plate to top of piano, with heavy flanged bearings fitted into non-varying end-wood pin-block.

Improved plated metal depression bar.

Patent noiseless protected pedals—3 pedals, loud, soft and practice muffler.

Perfect repeating action, with continuous metal action flange.

Sound Board Of finest prepared violin spruce, convex in form, full size, reinforced and fitted with latest improved elliptic acoustic rims and sectional rift-cut maple bridges. Remarkably resonant.

Pin-Block Upright skeleton, fitted with patent non-varying end-wood pin-block, with heavy flanged plate carrying sound-board and elliptic acoustic rims.

SEE FULL DESCRIPTION OF STAYING-IN-TUNE
ADVANTAGES IN CATALOGUE.

Goulay Pianos



Style 35

IN MAHOGANY AND
FIGURED WALNUT

Pianos supplied in "Satin Finish" when desired.
Description on fly leaf.

DESCRIPTION

Style 5

IN MAHOGANY OR
FIGURED WALNUT

Florentine

Design

Case Double veneered inside and out.

The refined carvings on music desk, bottom front frame, trusses and pillars are all hand chisel-work, and not stucco or pressed work or machine carvings.

All mouldings solid to match finish of case.

Automatic rolling fall and full length music desk.

Continuous hinges on top and fall board.

Hinges and pedals plated and polished.

Bottom made tight to exclude mice.

Keys ivory and ebony of best quality.

Size Height, 4 ft. 7 in.; width, 5 ft. 2 in.; depth, 2 ft. 2½ in.

Scale New cabinet grand scale, 7½ octaves, over-strung, three strings to each note except in wound bass strings.

Extra strong bronzed metal plate to top of piano, with heavy flanged bearings fitted into non-varying end-wood pin-block.

Improved plated metal depression bar.

Patent noiseless protected pedals—3 pedals, loud, soft and sustaining.

Perfect repeating action, with continuous metal action flange.

Sound-Board . Of finest prepared violin spruce, convex in form, full size, reinforced and fitted with latest improved elliptic acoustic rims and sectional rift-cut maple bridges. Remarkably resonant.

Pin-Block . . . Upright skeleton, fitted with patent non-varying end-wood pin-block, with heavy flanged plate carrying sound board and elliptic acoustic rims.

SEE FULL DESCRIPTION OF STAYING-IN-TUNE
ADVANTAGES IN CATALOGUE.

Gourelay Pianos



Style 5

IN MAHOGANY and
FIGURED WALNUT

Pianos Supplied in "Satin Finish" when desired
Description on fly leaf